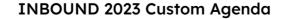


VOUTUBE LIVESTREAM AT INBOUND



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THIS YEAR, HUBSPOT IS LIVESTREAMING INBOUND 2023 ON THE HUBSPOT YOUTUBE CHANNEL.

If you didn't purchase tickets to join us in Boston this year, don't fret. You can tune in to watch top moments from our Spotlight speakers on the Main Stage for free. You'll also have the opportunity to watch our highly anticipated HubSpot Spotlight.

YOUTUBE LIVESTREAM SCHEDULE

WEDNESDAY, SEPT 6

10:00am - 5:30pm ET

THURSDAY, SEPT 7

9:00am - 5:30pm ET

FRIDAY, SEPT 8

9:00am - 3:00pm ET

10:00 am

HubSpot Spotlight

YAMINI RANGAN, DHARMESH SHAH and ANDY PITRE

Join us to kick off INBOUND 2023 at Main Stage with the HubSpot Spotlight, featuring HubSpot's Yamini Rangan, CEO, Dharmesh Shah, Founder & CTO, and Andy Pitre, EVP, Product. Always one of INBOUND's most popular sessions, this is a don't miss moment for all attendees!

12:00 pm

The Future of the Ad-Supported Internet

KAVATA MBONDO and JAMES GILBERT

The greatest story never told about the internet is how it is funded. The web is overflowing with things people find relevant, useful and entertaining. And in the US alone, the internet's contribution to GDP has grown to \$2.45 trillion - with ads playing a big part. While users expect brands to reach them with relevant and helpful online experiences, they don't want to sacrifice their privacy. Google will discuss the future of ads, the intersection between privacy and AI, and how to balance privacy and economic growth so that everybody thrives: people, small businesses and publishers alike.

1:00 pm

Marketing Revolution: How to Win When Everyone Is Using AI

NEIL PATEL

Everyone is talking about AI and how to use it. This session will not be talking about how you can use AI as you already know that. Instead, join this session to break down a different way to think about marketing in a cheaper and faster way, especially with SEO. Learn a new strategy to generate traffic that doesn't rely on content creation. Discover how to build a brand and community without relying on social channels. A way to win when everyone else is doing the same thing and using the same tools and technology.

2:00 pm

Discovery to Sales: Full-Funnel Marketing on TikTok

GARLAND HILL and **BRYNA CORCORAN**

No matter your marketing objectives, the TikTok community offers brands of all sizes and industries the opportunity to show up creatively and impactfully on the platform. Join Bryna Corcoran, Director of Global Brand Social Media at HubSpot, and Garland Hill, US Head of Growth Business at TikTok, for a discussion on how digital is shaping the future of marketing and how your brand can tap into the full-funnel potential of TikTok's global community.

3:00 pm

Marketing Against the Grain Live: The Future of AI

KIPP BODNAR and KIERAN FLANAGAN

Join thought leaders Kipp Bodnar (HubSpot's CMO) and Kieran Flanagan (Zapier's CMO), to lead you down the rabbit hole of marketing trends, growth tactics, and innovation. This session is brought to you by the HubSpot Podcast Network.

4:00 pm

Focus on the Future: Navigating the Next Decade

STEVEN BARTLETT and JOHN LEE DUMAS

A fireside chat with Steven Bartlett, host of the UK's #1 podcast "The Diary of a CEO," on Bartlett's big bets on upcoming trends, and how businesses can stay ahead of the curve in an ever-evolving world.

5:00 pm

Scaling Through Community and Connection

MORGAN DEBAUN and SHERRELL DORSEY

An intimate chat with Morgan DeBaun on her track record of innovation in media, and how she approaches content, growth, and community as a craft—leaning into her journey with Blavity Inc. and Afrotech's commitment to share insights on how to build diverse community spaces.



9:00 am

The Captain's Playbook: Strategies for Success

DEREK JETER and **KATIE BURKE**

The Baseball Hall of Famer and business leader shares what his leadership experience on and off the field has taught him about calculating risk, and fueling a motivation bigger than ourselves when it comes to building and scaling teams and ventures.

10:00 am

How AI is Reshaping the Future of Sales and Marketing

YAMINI RANGAN, TOMER COHEN and TAINA PALOMBO-PRICE

Join Yamini Rangan, CEO at HubSpot, and Tomer Cohen, CPO at LinkedIn, as they discuss how AI is transforming marketing and sales. From understanding customer behaviors to automating data analysis, they'll dive into how AI is helping to support business operations, impacting go-to-market strategies, and offer insights on leveraging this tech to stay ahead.

11:00 am

Living to 120: It Could Be Possible for You

MELANIE GOLDEY and **STEPHANIE MEHTA**

Everyone ages, and everyone should have the tools to take control of their health and wellness. Now more than ever, everyday people are looking for accessible, affordable, and personalized means to enhance their health. Tally Health launched in 2023 to meet this consumer demand, usher in a new era of agetech, and help people live better, longer. Join this session to learn why age is just a number that you can now change and key health data and personalized recommendations to improve overall health, making wellness accessible to everyday consumers.

12:15 pm

Getting Candid: Lessons in Workplace Culture and Feedback

KIM SCOTT and DR. TINA OPIE

Join bestselling author, Kim Scott & Dr. Tina Opie, as they explore the role of radical candor and feedback in 2023, and gain insights on how to maintain a healthy high-performance workplace culture.



1:15 pm

Preparing for the AI Boom: The Perspective of a Futurist

SINEAD BOVELL and RAMON BERRIOS

Dubbed "the A.I. educator for the non-nerds" by Vogue, Sinead Bovell is "changing the narrative of who should be talking tech." Get Sinead's straightforward take on technology and the future in this session exploring the exciting possibilities and concerns of an emerging AI-powered future, focusing on how to adapt and when to resist.

2:15 pm

Can Ocean Technology Turn Back Climate Change?

PETER DE MENOCAL

All scenarios that limit future warming to less than 2°C now require atmospheric carbon removal - at gigaton scale, within a decade. With academic, industry, and venture partners, join Peter de Menocal, President of the Woods Hole Oceanographic Institution as he shares more about the development of scalable technologies to enhance the ocean's natural capacity to take up carbon, safely, durably and at-scale for all of our future benefit.

4:00 pm

Generative AI and the Metaverse: Friends or Foes?

BEN HARMANUS, JANET KANG, EVERETT WALLACE and JON RADOFF

Uncover the metaverse's rapid progress amidst the distraction of Generative AI hype. Experience an era where imagination seamlessly materializes in 3D worlds with unprecedented speed. Explore how AI and the metaverse fuel each other's growth, while confronting pressing challenges and risks. Join us as we shape a future where the metaverse and AI coalesce, propelling innovation and unlocking limitless possibilities.

5:00 pm

Fueling Focus and Creativity

ANDREW HUBERMAN and BRIAN HALLIGAN

A conversation with Andrew Huberman exploring the power of intense focus, mindfulness, and rest to fuel creativity and strengthen the culture of a team.



9:00 am

Crafting a Flawless Narrative: Lessons in Brand Building

DR. YVETTE NOEL-SCHURE and SEGUN ODUOLOWU

Learn from a master storyteller, with 20+ years of experience helping shape the brands of some of the music industry's biggest stars, including working as Beyoncé's adviser and publicist for the last 26 years, on what roles patience, passion, and persistence have played in Dr. Noel-Schure's life and career — and how she's successfully used brand strategy as a propeller for growth for her clients.

10:00 am

The "Build A \$100m Community" Playbook with Sam Parr: How to do it, what works, and mistakes to avoid

SAM PARR and NEVILLE MEDHORA

Sam Parr has built multiple paid communities earning millions a year in revenue. We'll dive deep into community-building tactics, what most everyone gets wrong, and share the playbook he's used on The Hustle, Trends, MFM Podcast, and now Hampton to hit \$100m and create a strong community.

11:00 am

The Future of Media

BOYE AKOLADE, LAUREN ZOLTICK, BRIAN MORRISSEY and BRAD WOLVERTON

HubSpot's Senior Director of Content Brad Wolverton hosts a Future of Media panel session.

12:00 pm

How They Built HubSpot

GUY RAZ, DHARMESH SHAH and **BRIAN HALLIGAN**

A conversation with HubSpot co-founders Dharmesh Shah and Brian Halligan, interviewed by Guy Raz, on their nonlinear journey building and scaling HubSpot — and lessons they learned from their 16 year journey, and how HubSpot is maintaining its reputation for innovation.



1:00 pm

Uncharted: Angel City & What's Next in Professional Sports

JULIE UHRMAN and STEPH YANG

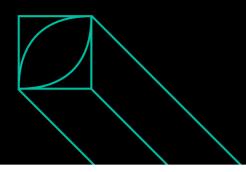
Join serial entrepreneur, and Co-Founder and President of Angel City Football Club, Julie Uhrman, for a fireside chat focused on how her past experience and entrepreneurial mindset prepared her to lead the explosive growth of Angel City FC, and placed the club at the forefront of innovation in the industry.

2:30 pm

Lessons on Innovation, Leadership, and Navigating Change

REESE WITHERSPOON and **ZINHLE ESSAMUAH**

Join producer, actor, and Hello Sunshine founder Reese Witherspoon for a revealing conversation encompassing her practical strategies for driving growth and creating a culture of excellence (based on her experience building Hello Sunshine), as well as the challenges and opportunities of producing content in a rapidly changing landscape.



WHETHER YOU PLAN TO ACTIVELY WATCH THE FULL INBOUND LIVESTREAM ON YOUTUBE OR TURN IT ON FOR SPECIFIC SESSIONS.

there are several ways to make the most of the stream.

Viewers can easily tune into INBOUND at home and cast the sessions to various devices, such as a smart TV, laptop, or desktop, all through the YouTube app.

If you own a smart TV (like Amazon Fire TV) or streaming devices (like a Fire TV stick or Roku device), you can watch INBOUND's livestream through the YouTube app at home. Just ensure beforehand that you can download and use the YouTube app on your specific streaming device.



